

# Health Plan Quarterly Update

September 14, 2016

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# DFO Updates

1. Number of Licensed Plans
2. Enrollment
3. Closely Monitored Plans
4. Tangible Net Equity (TNE) Deficient Plans
5. TNE of Plans

# Knox-Keene Licensed Plans

|                              | 9/6/2015   | 9/6/2016   |
|------------------------------|------------|------------|
| • Full Service (Health)      | 71         | 74         |
| • Dental                     | 15         | 15         |
| • Behavioral Health          | 12         | 12         |
| • Vision                     | 10         | 10         |
| • Pharmacy (Medicare Part D) | 5          | 4          |
| • Discount                   | 3          | 3          |
| • Chiropractic               | 3          | 3          |
| • Dental/Vision              | 2          | 2          |
| <b>Grand Total</b>           | <b>121</b> | <b>123</b> |

# Full Service Enrollment (in Millions)

|                            | 6/30/13 | 6/30/14 | 6/30/15 | 6/30/16 |
|----------------------------|---------|---------|---------|---------|
| <b>Full Service Lives*</b> | 19.83   | 22.63   | 24.98   | 25.79   |
|                            |         |         |         |         |
| Key Enrollment Blocks:     |         |         |         |         |
| Total Commercial           | 11.26   | 12.51   | 12.66   | 13.09   |
| Total Government           | 8.57    | 10.12   | 12.32   | 12.70   |

\* Total Service Lives as reported by Plans excluding Plan to Plan, ASO, Med Supp and other minor categories.

# Commercial Enrollment

## (in Millions)

|                         | 6/30/13      | 6/30/14      | 6/30/15      | 6/30/16      |
|-------------------------|--------------|--------------|--------------|--------------|
| <b>Total HMO</b>        | <b>9.69</b>  | <b>9.87</b>  | <b>9.96</b>  | <b>10.02</b> |
| Large Group             | 7.64         | 7.68         | 7.57         | 7.65         |
| Small Group             | 1.38         | 1.18         | 1.21         | 1.26         |
| Individual              | 0.59         | 0.92         | 1.09         | 1.04         |
| Point of Service        | 0.08         | 0.09         | 0.09         | 0.07         |
| <b>PPO/EPO</b>          | <b>1.57</b>  | <b>2.64</b>  | <b>2.70</b>  | <b>3.07</b>  |
| <b>Total Commercial</b> | <b>11.26</b> | <b>12.51</b> | <b>12.66</b> | <b>13.09</b> |

# Government Enrollment

(in Millions)

|                           | 6/30/13     | 6/30/14      | 6/30/15      | 6/30/16      |
|---------------------------|-------------|--------------|--------------|--------------|
| Medi-Cal                  | 6.45        | 8.04         | 10.15        | 10.44        |
| Healthy Families          | 0.15        | 0            | 0            | 0            |
| Medicare Risk             | 1.95        | 2.06         | 2.16         | 2.25         |
| Other Government Programs | 0.02        | 0.02         | 0.01         | 0.01         |
| <b>Total Government</b>   | <b>8.57</b> | <b>10.12</b> | <b>12.32</b> | <b>12.70</b> |

# Closely Monitored Plans

as of September 6, 2016 (QE 6/30/2016 and ME 6/30/2016)

|                           |           |
|---------------------------|-----------|
| <b>Full Service Plans</b> | <b>22</b> |
| Medi-Cal                  | 3         |
| Medicare Advantage        | 10        |
| Commercial                | 9         |
| <b>Psychological</b>      | <b>2</b>  |
| <b>Dental</b>             | <b>3</b>  |
| <b>Vision</b>             | <b>1</b>  |
| <b>Total</b>              | <b>28</b> |

# TNE Deficient Plans

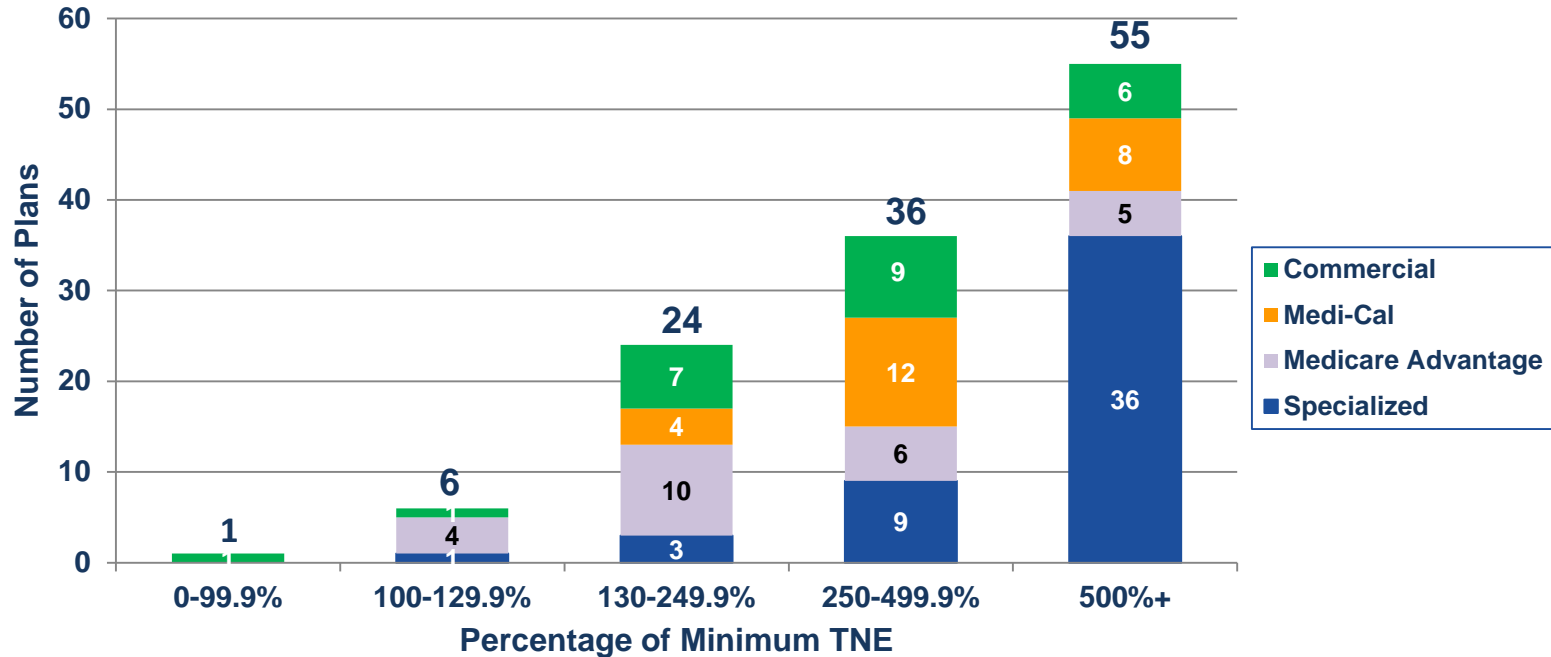
| Quarter Ending | 6/30/13 | 6/30/14        | 6/30/15 | 6/30/16 |
|----------------|---------|----------------|---------|---------|
| Plans          | 3-FS    | 2-FS<br>1-SPEC | 2-FS    | 1-FS    |
| Covered Lives  | 162,993 | 229,346        | 12,015  | 16,090  |

FS=Full Service  
Spec=Specialized



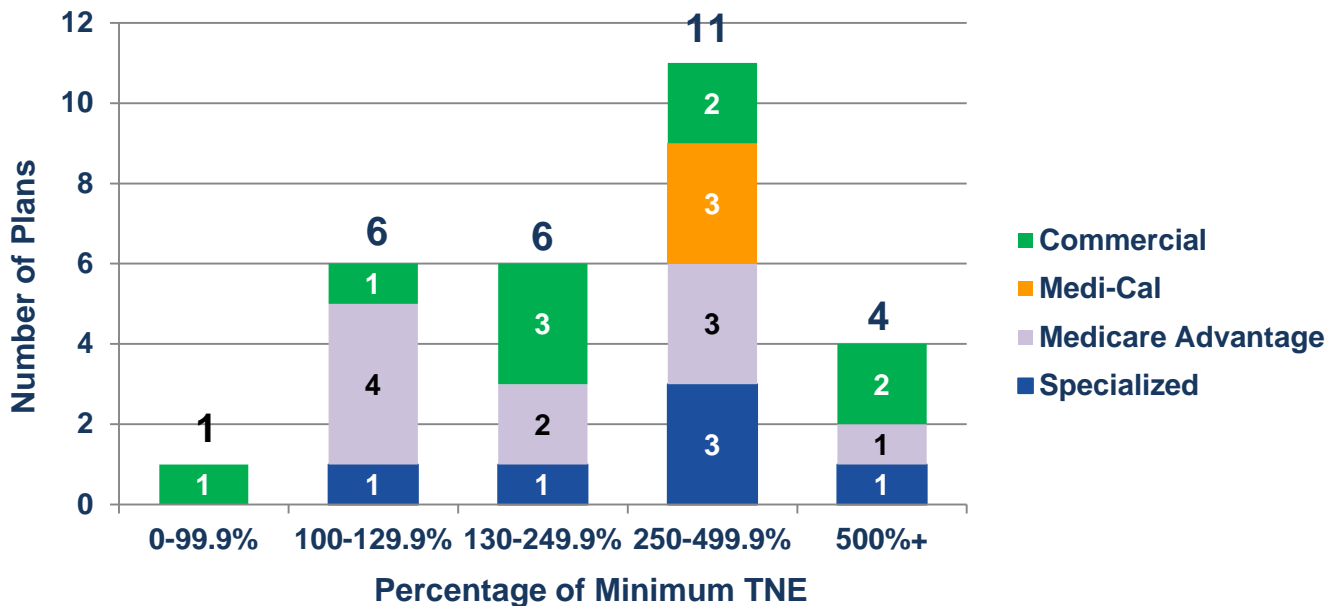
# Tangible Net Equity of Plans

## as of June 30, 2016



# Tangible Net Equity of Closely Monitored Plans

as of June 30, 2016



# Questions